MEMBERSHIP PACKAGE
NATRUE -
*membership requirements*

**CONTENT**

NATRUE IS YOUR VOICE – YOU ARE OUR FORCE! 3

FULL MEMBER CATEGORY A 4

FULL MEMBER CATEGORY B 5

FULL MEMBER CATEGORY C 6

ASSOCIATE MEMBERSHIP 7

**ANNEXES**

1 – INFORMATION DISSEMINATION 8

2 – MEMBERSHIP APPLICATION 9

3 – TURNOVER DECLARATION 10

4 – NATRUE IS GROWING. 11

5 – BE PART OF THE MOVEMENT! 11
NATRUE is your voice – you are our force!
The NATRUE organization welcomes new members!

There are numerous benefits to membership: setting NATRUE’s political agenda - being ahead of the regulatory curve - contributing to EU and international regulatory decision making - participating in working groups - creating harmonized communications – joint presence at events/trade fairs - receiving our newsletter on the latest regulatory and scientific developments…

…. and if you already have NATRUE certified products you automatically have the right to become a Full Member Category B at no extra cost!

Four membership categories:

Authentic Natural and Organic cosmetics are your world.
 ✓ You are a NATRUE Ambassador!

You chose the NATRUE Label to differentiate the high quality of your products
 ✓ You are automatically part of the NATRUE Community - welcome!

You operate in the production or distribution of Natural and Organic Cosmetic products – anywhere in the world
 ✓ You are informed and can help shape the future!

You are a company, physical person, association…
Your activities relate to Natural and Organic Cosmetics
 ✓ Have a voice and connect with the bigger picture!

✓ No one Member may contribute more than 25% to the budget
✓ No one Member may hold more than 25% of the votes at the Membership Assembly
FULL MEMBER CATEGORY A

Authentic Natural and Organic cosmetics are your world. You are a NATRUE Ambassador – take the lead...

REQUIREMENTS

Who:
Companies who operate around the world whose core activity is the production of authentic Natural and Organic Cosmetics

Condition:
of which at least 75% of those products are certified or in the process of being certified to the NATRUE label.

Membership fee:
Calculated proportionally based on annual worldwide turnover of ex-factory sales of Natural and Organic cosmetics certified to the NATRUE Label or another recognized national Label in the previous year

BENEFITS

Voting Rights:
Full voting in the Members Assembly based on membership fee

- Plus 1 additional vote for each 500,00€ of variable contribution fee paid the previous year
Voting rights in Working Groups

Participation in Working Groups:
Board of Directors
Public Affairs Working Group
Regulatory and Scientific Working Group,
Communication Working Group
- Ad hoc Task Forces
Possible participation in NATRUE Scientific Committee Criteria and Label

Access to information
Full Members Category A has full access to all information: News, regulatory updates, position papers, info concerning all Working Groups and Task Forces
FULL MEMBER CATEGORY B

You chose the NATRUE Label to differentiate the high quality of your products.

REQUIREMENTS
Who:
Companies who operate around the world in the production and/or distribution of authentic Natural and Organic Cosmetics.

Condition:
of which at least 75% of all individual products (in terms of formulations) in a delimitable series of products of the same brand are or are in the process of being certified to the NATRUE label.

Membership fee:
No additional fee – welcome!
NATRUE Label-users simply sign Annex B of the Label-User contract confirming affiliation to NATRUE.

BENEFITS

Voting Rights:
Voting Rights at the Membership Assembly
✓ One vote for every 10 products certified to the NATRUE Label at the end of the previous year
No voting rights in the Working Groups

Working groups:
Possibility to become a Member of the Board of Directors
Public Affairs Working Group
Regulatory and Scientific Working Group
Communication Working Group
- Ad Hoc Task Forces
NATRUE Scientific Committee Label & Criteria

Task Forces:
Possibility to participate in ad-hoc Task Forces established to address specific and punctual issues

Access to information
News, Regulatory updates, Working Groups and Task Forces when participating.
FULL MEMBER CATEGORY C

You operate in the field of Natural and Organic Cosmetics anywhere in the world
*Connect with the bigger picture – be part of the NATRUE movement*

**REQUIREMENTS**

**Who:**
Companies involved in the production and/or distribution of Natural and Organic Cosmetics

**Membership fee:**
Calculated proportionally based on annual worldwide turnover of ex-factory sales of Natural and Organic cosmetics certified to the NATRUE Label or another recognized national Label

**BENEFITS**

**Voting Rights:**
Full voting in the Members Assembly

- 1 vote for each 10,000,00 € of variable membership contribution of the previous year

**Participation in Working Groups:**
Possibility to become a Member of the Board of Directors
- Open Ad Hoc Task forces

**Access to information**
NATRUE News and information pertaining to those Ad Hoc Task Forces in which Members participate.
ASSOCIATE MEMBERSHIP

Be informed and have your say!

All NATRUE Friends are welcome!

REQUIREMENTS

Who:
companies, Physical persons, Associations, Economic interest groups which are active in the field of Natural and Organic Cosmetics.

Membership fees:
Companies: 5000€ per annum
Economic Interest Groups: 2000€ per annum
Associations: 1000€ per annum
Individual persons: 100€ per annum

BENEFITS

Voting Rights:
consultative voting in the Members Assembly

Working groups:
open Ad Hoc Task Forces

Access to information
NATRUE News and information pertaining to those Ad Hoc Task Forces in which Members participate.
# Information dissemination

## MEMBERSHIP CATEGORIES and their requirements

<table>
<thead>
<tr>
<th>CATEGORY A</th>
<th>CATEGORY B</th>
<th>CATEGORY C</th>
<th>ASSOCIATE MEMBER</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Membership Requirements</strong></td>
<td>Companies who operate around the world in the production of N&amp;OC of which at least 75% are certified or in the process of certification under the NATRUE label.</td>
<td>Companies of which at least 75% of all individual products (in terms of formulations) in a delimitable series of products of the same brand must be or are in the process of being certified as N&amp;OC in accordance with the NATRUE label.</td>
<td>Companies which operate around the world in the production and or distribution of N&amp;OC.</td>
</tr>
<tr>
<td><strong>COSTS</strong></td>
<td>Based on Annual WW Turnover of N&amp;OC of the previous year*</td>
<td>No costs in addition to NATRUE Label seal fee.</td>
<td>Based on the Annual WW Turnover of N&amp;OC of the previous year*</td>
</tr>
<tr>
<td><strong>Voting Rights</strong></td>
<td>1 vote plus 1 additional vote for each 250,00 € of variable membership contribution the year before. Voting rights at the Membership Assembly**</td>
<td>1 vote plus 1 additional vote for each 10 certified products under the NATRUE label at the end of the year before. Voting rights at the Membership Assembly **</td>
<td>1 vote plus 1 additional vote for each 10,000,00 € of variable membership contribution the year before. Voting rights at the Membership Assembly **</td>
</tr>
<tr>
<td><strong>Participation in Working Groups</strong></td>
<td>BOD PAWG RSWG CWG TASK FORCES</td>
<td>PAWG RSWG CWG TASK FORCES</td>
<td>OPEN AD-HOC TASK FORCES</td>
</tr>
<tr>
<td><strong>Task Forces</strong></td>
<td>All information</td>
<td>To relevant Working Groups and Task Forces NATRUE News</td>
<td>To relevant Task Forces NATRUE News</td>
</tr>
<tr>
<td><strong>Access to BASECAMP Info</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

* As defined in Art.30 of NATRUE AISBL’s Articles of Association in combination with NATRUE AISBL’s Internal Rules. Members of NATRUE pay a yearly fee calculated on the basis of the worldwide turnover made in the previous year with the manufacturing and selling of natural/organic cosmetics. Certified to NATRUE or any other recognised label (i.e., ECOCERT, BDIH, ICEA, COSMOS etc.).

** As per Articles of Association and Internal Rules.

*** When vacant mandates are available (see Art.20 Articles of Association).
Name of the company/association/person applying for membership:

Legal form of company:

Legal representative:

Place and Registration number in trade register:

Address of the registered office:

Post/Zip Code: City: Country:

E-mail address: Tel: Fax:

Type of Membership:

Members Category A is open for all companies who operate around the world in the production of natural and organic cosmetic products of which at least 75% of their natural and organic products are certified or in the process of certification under the NATRUE label.

 Yes   No

Members Category B is open for those companies of which at least 75% of all individual products (in terms of formulations) in a de-limitable series of products of the same brand must be or are in the process of being certified as natural or organic cosmetics in accordance with the NATRUE label.

 Yes   No

Members Category C is open for those companies which operate around the world in the production and/or distribution of natural and organic cosmetic products.

 Yes   No

Associate Members. Companies, physical persons, associations, economic interest groupings etc., active around the world in the field of natural and organic cosmetic products, can be admitted as Associate Members.

 Yes   No

Do 75% of your company's cosmetic products already comply with an officially recognized national standard for Natural and/or Organic Cosmetics recognized at national level?

 Yes   No

If so which standard?

Are products audited at least once every two years by an independent inspection body to ensure compliance with the above mentioned standard?

 Yes   No

Date: ........................................ Company Stamp:

Signature
TURNOVER DECLARATION TO CALCULATE NATRUE FULL MEMBERS’ CONTRIBUTION

As defined in Art. 30 of NATRUE AISBL’s Articles of Association in combination with NATRUE AISBL’s Internal Rules Members of NATRUE pay a yearly membership fee which is calculated on the basis of the worldwide turnover made in the previous year on the manufacturing and selling of certified natural/organic cosmetics (not only NATRUE certified but also BDIH, ECOCERT...). The declared turnover should equally include products sold by members when acting as a third party manufacturer.

For the calculation of the NATRUE AISBL membership fee of 20....

Company:
Address:
Declares truthfully that in 20.... its turnover related to cosmetics was

EUR:

Contact Person: ____________________ Auditor: ____________________

Place, Date: ______________________ Place, Date: ______________________

Signature: ________________________ Signature: ______________________

Company stamp: __________________ Company stamp: __________________

NATRUE reserves the right to ask for a copy of the official annual financial statement.
NATRUE is growing.

Be part of the movement!

Should you require any additional information please feel free to contact us!

The NATRUE Secretariat will be delighted to help you!

Dr. Mark Smith
Director

msmith@natrue.eu

NATRUE

40 Rue Washington - 2nd Floor
1050 Brussels

Tel: +3226132930

Together we can achieve that which cannot be achieved in isolation!